

Yokohama Industrial Products Japan Co., Ltd.

Wholesale distribution of industrial rubber products

Number of employees: 523 (as of December 2013)

Location: Win Gotanda Building, 30-2 Nishigotanda 1-chome, Shinagawa-ku,

Tokyo 141-0031, JAPAN

Contact for consultation and complaints:

Tel: +81-3-5745-9862 Fax: +81-3-5745-9867



President's Message



Kazuva Nakazawa

Our company is engaged in the wholesale distribution of industrial products, we were established in October 2010 through the consolidation of eight domestic industrial product sales companies which constituted Yokohama Rubber's Multiple Business (MB). Concerning the industrial products Yokohama Rubber researches, develops and manufactures, they have numerous applications in sectors including industry, energy, construction and equipment, etc. This company provides such products to customers in accordance with our

motto of "Deliver the best products at competitive prices and on time." As a member of the Yokohama Rubber Group, we are organizing our internal environment so as to improve both environmentally-sound management practices and the prevention of global warming. We are doing this in accordance with the action principles of the GD100 Environmental Guidelines. By expanding sales activities associated with products protective of the environment, we aim to assert our world class strengths in technologies for protecting the environment.

(iii:) Organizational Governance

Monthly YMJ management meetings are held to discuss important issues such as the settlement of accounts and human resources, etc. Directors from our Headquarters Company are key participants in such events. Issues that are passed by these meetings are then forwarded to the Board of Directors for decision-making. We also have quarterly expanded management meetings. These are attended by both directors and the presidents of our constituent companies. Policies and other urgent business of relevence to the whole company are discussed at these events, the aim being to achieve consensus throughout the company.

Organization (Business Locations)

Hokkaido Company	Company 7-12 Odorihigashi, chuo-ku, Sapporo City, Hokkaido 063-0041	
Tohoku Company	Company KDX Nishigitanda Bldg. 7-20-9 Nishigotanda, Shinagawa-ku, Tokyo 141-0031	
Kanto Company		
Chubu Comapany		
Kinki Company	Kinchotosabori Bldg. Tosabori, Nishi-ku, Osaka City 550-0001	Tel: +81-6-6446-6701
Chugoku Company	6-7-32 Minamikannon, Nishi-ku, Hiroshima City 733-0035	Tel: +81-82-231-8851
Kyushu Company	1-7-4 Yakuin, Chuo-ku, Fukuoka City 810-0022	Tel: +81-92-711-8541
Tokyo HAMATITE Company	KDX Nishigitanda Bldg. 7-20-9 Nishigotanda, Shinagawa-ku, Tokyo 141-0031	Tel: +81-3-5435-6801



Human Rights

Promoting employment of people with disabilities and employee diversity

In acting as a Yokohama Rubber Group certified company, we currently employ five disabled people. Of the total employee strength of 520 individuals, some 133 are female. We also have 24 elderly employees on our books (these are rehires by the company who are aged 60 years old or more).

Combining work and life

In that policies have been instituted for the leaving of work at specified hours on Wednesdays and Fridays, we are working to ensure that our employees can maintain a work-life balance.



Human resources development and training

- 1. For mid-level salespeople, we conduct receivables management training three times annually.
- 2. For branch managers and section chiefs, we conduct area marketing training three times annually. The aim of this is to strengthen our sales power.
- 3. We conduct training for MB agent new hires twice annually so that they develop product knowledge and learn about manufacturing processes. This training is part of new company hires training.

Occupational safety and health

We conducted road safety e-learning programs for all employees who either drive company vehicles or drive their own vehicles to work.



The Environment

Environmental data

Category		FY2010	FY2011	FY2012	FY2013		
Greenhouse gas emissions (1,000 t-CO ₂)							
	Scope 1 (Buildings: Fuel Used)	0.01	0.02	0.04	0.04		
	Scope2 (Buildings: Electricity Purchased)	0.32	0.44	0.52	0.58		
	Scope3 (Consignor: Fuel Used)	0.56	0.88	1.02	1.02		
Water usage (1,000m³)		2.79	2.44	3.78	3.79		
Waste emissions (t)		32	65	140	130		

 $^{^{\}star}$ CO₂ emissions are calculated by multiplying the consumption amount by the coefficient presented

Recycling and reuse measures

We have taken steps so that the reverse side of paper is used. Both PET bottle caps and used postage stamps are also collected.



Fair Operating Practices

Thorough compliance

As compliance training, regular workplace education is conducted on the topics of harassment, information management, protection of personal information and dealings with competitors. We undertake this training to ensure thorough statutory compliance.

Furthermore, each of our companies and the Head Office prepare their

own compliance implementation plans, and activities are undertaken to achieve the objectives outlined therein.



Consumer Issues

Safety and quality of products and services

A point of contact has been established on our website. Through this we respond to customer opinions and questions concerning our products,

The Yokohama Rubber MB Japan website can be found here: (http://www.yrc.co.jp/mb/list/index.html)



Employment creation

We established the plant and offices of "Ibaraki Assembly Center" in conjunction with the efforts of Ishioka City in Ibaraki Prefecture to attract business to the region. This created employment opportunities for the local population.

Relationship with local societies

Some of our companies contribute to their local societies by conducting cleaning activities around their offices.

Ganbappeshi Activities (Disaster-Recovery Measures)

We established a Disaster Support Measures Headquarters. Through the use of Yokohama Rubber products we hope to contribute to both recovery projects and the broader road to recovery. In coastal areas where the impact of tsunami resulted in catastrophic damage to built-up areas and port facilities, etc., the first step to recovery was removing rubble. Accordingly, we donated conveyor belts and high-pressure hoses that could be attached to heavy equipment. The situation now is that the rubble has been removed. The repair of facilities such as power-company seawalls and coal-storage facilities has also been completed.

Concerning the second step to recovery involving relocations to higher

Concerning the second step to recovery involving relocations to higher ground, work has progressed due to conveyors being employed to shift large volumes of earth. We are contributing by our conveyor belts shortening overall timelines.

In that damage to piers is still a major logistics barrier, priority has been given to repairing port facilities.

